



ebm-papst group publishes yearly financial report - Fan specialist grows by 33%, creates 900 new jobs

In the first year after the worldwide economic crisis, the ebm-papst group attained the largest turnover in its corporate history. The world's leading manufacturer of fans and motors finished out the fiscal year ended 31 March 2011 with sales revenue of 1.311 billion EUR (+ 33%). In the current 2011/12 fiscal year, the technology company, which is focused on energy-efficient products, expects an increase in turnover of just under 7% to 1.4 billion EUR.

Hans-Jochen Beilke, Chairman of the Board of Managing Directors of the ebmpapst Group, remarks: "We have succeeded in further expanding our leading market position in the field of energy saving fans and drives. The reasons for this include our continued high expenditures in research and development, even during the year of the crisis. The decision we made years ago in favour of energy-efficient products that conserve resources is paying off."

Particularly strong growth was seen in the areas of ventilation and air-conditioning technology (+52%) and mechanical and plant engineering (+46%). These are followed by the business sectors of automotive/traffic (+36%) refrigeration technology (+32%), IT/telecommunications (+25%) and heating engineering (+17%). The broad diversification across industries – which was also a stabilising factor during the global economic crisis – remains the focus of the fan specialist.

The share of turnover earned by the company outside Germany grew by 72% compared to the previous year, by just under one percentage point.

For the new fiscal year 2011/2012, the ebm-papst group expects an increase in sales of just under 7% to 1.4 billion EUR. ebm-papst expects significant doubledigit growth impulses in Asia (particularly China) and the USA.



About ebm-papst

We are the leading global manufacturer and supplier of fans, blowers and air moving products. We provide a unique range of air movement or specialist drives products. Our motor technology, engineering and logistics expertise will add value to your business.

Caroline Bommès
Marketing Coordinator

ebm-papst A&NZ Pty Ltd
10 Oxford Road
Laverton North VIC 3026
Australia
Phone: +61 3 9360 6400
Fax: +61 3 9360 6464
caroline.bommès@au.ebmpapst.com
<http://www.ebmpapst.com.au>

02.06.2011- Page 1 of 1